



# AGR Petroleum Services facilitates processes in oil companies leading up to prequalification as licensees and operators on the Norwegian continental shelf.

## CHALLENGE

The desire to bring new, competent players onto the Norwegian shelf was expressed in White Paper No. 39 (1999-2000) to the Norwegian Parliament. Consequently a large number of new oil companies wanted and still want to become licensees and operators on the Norwegian continental shelf. The authorities have established a system for the prequalification of licensees and operators in order to ensure predictability and security for new players that wish to enter the Norwegian shelf. The Norwegian Petroleum Directorate and the Petroleum Safety Authorities advise their ministries in the official process towards prequalification following a meeting with the company seeking prequalification.

### Complicating Factors

- Prequalification is a prerequisite for starting up as an oil company.
- Many new players lack experience with regulatory principles and requirements.
- A robust organisation and a well implemented system for the management of the activities in Norway must be demonstrated.

## SOLUTION

AGR Petroleum Services has assisted several companies in these prequalification processes. The companies have to fully demonstrate their capabilities and capacities to the authorities and AGR will assist the companies until their objectives are achieved.

AGR's work starts approximately six months before the visit from the authorities and involves several meetings and workshops with the company in order to help them to establish a management system and to implement and deploy the system.

This involves facilitating the establishment of policies, the deployment of policies into main work processes and support processes, regular risk and opportunity management in the management group, central procedures for emergency preparedness and exercises, contracting procedures, regulatory awareness workshops, self-assessments, audits and management reviews. It also involves facilitating the organisation of models for future operating scenarios (e.g. drilling field development, operations) for companies aiming at operator prequalification.

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